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1903



1903

EAGLE FRUIT FARM

ANNUAL CATALOGUE

OF



STRAWBERRY PLANTS

J. F. DREYER,

PROPRIETOR.

FRANKFORT, : : : : : INDIANA.



THE National Fruit Grower

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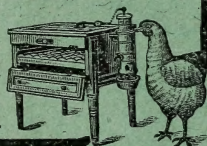
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The best of the knowledge gained in nearly 50 years experience boiled down into 60 pages.

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No. 66.

This is to certify that the nursery premises and growing stock of J. F. Dreyer, situated in Frankfort, Indiana, have been inspected according to the provisions of the law, approved March 1st, 1899, and no indications have been found of the presence of the San Jos scale or other dangerously injurious insects or plant diseases.

This certificate is invalid after June 1st, 1903

J. TROOP, State Entomologist.

Purdue University, LaFayette, Indiana, July 29, 1902.

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Seedmen.

SHERIDAN, INDIANA.

GREETING.



ONCE more I come before the public with my annual catalogue of plants. This is my formal announcement and I earnestly request at least a respectful hearing. I do not wish to boast and hope that what I may say will not be so construed. I believe I am justified in stating what I honestly believe is true in regard to what I have to offer. A man must have faith in his business or he will surely fail. I believe that faith is just as essential in temporal things as in the spiritual realm. I have read in a book that I have that faith without works it dead. I am, therefore, trying to show my faith by my works. I am working at my business and have employed this little annual as a medium through which to convey to the public what I am doing. I might have millions of plants growing on my place, and if I did not think it worth while to say anything about it, I would not get any orders. Were I to build a high fence around my beds, then get on the inside of the fence, sit down in a corner and admire the beautiful growing plants and not put forth any effort to advertise them, they would be of little use to me. In this day of sharp competition a man who hopes to succeed in business must cry his wares. I am willing to blow my own horn, but I believe I have friends all over the country who are doing a little toot-

ing for me, and I wish them to know that I appreciate it.

I make no attempt at display in my catalogue, but my aim is to make a plain, fair statement of what I have, and to so present it that it will be read. I do not illustrate it with farm animals, for that is out of my line. I have not placed my portrait on the front page of cover, for I am not very good looking anyhow. I have no pictures of my berry fields, showing scores of pickers at work gathering in the harvest, for I can not see what that has to do with the sale of plants. That is what the lawyer would say is irrelevant to the cause.

I am better prepared this year to take care of my trade than I have ever been before. I have a larger stock of plants and they are strictly first class. When I began the plant business several years ago I had formed a high ideal of what a good plan ought to be. In fact that was one reason why I began growing plants for sale. I had been buying most of my plants and I so often got such inferior stock, that it aroused in me an ambition to see if I could not produce a higher grade of plants, and be able to sell them at a reasonable price. I find that it requires a vast amount of labor and great care to produce high grade plants. By a slipshod method, double the amount of plants could be produced on an acre with less labor. I fear that this is where some fail. The greed for gain, or the temptation to neglect the beds, is too great. If the time ever comes that I cannot produce the grade of plants that I am willing to have go

out under my name and sell them at the price I have listed, and make some money out of the business, I will either raise the price of my plants or go out of the business. I will not ship out plants that are not good enough to set on my own ground. From the many words of commendation I have received, I am led to believe that my efforts are being appreciated. I want my customers to feel that I am honestly striving to raise the standard of plants.

I said in a former catalogue, and I now repeat it, that there is no correct principle of doing business except that laid down by the Golden Rule. It, and it alone, will eventually solve the problems that confront human society and harmonize the differences that now exist between man and man. I hope that I may ever be animated by this principle and be able to apply it in every business transaction.

I raise strawberry plants exclusively. I mean by that, that I do not conduct a nursery business and have no other fruit plants of any kind to sell. This being my special crop I can give my entire attention to the business during the packing season. The specialist can undoubtedly be better prepared to do his work than the one who has several lines of business demanding his attention. The help I employ have only one thing to learn, and if I find one who cannot learn readily to do the work right, I do not keep him. I give my personal attention to the packing and shipping. The digging is done under the supervision of some member of the family. Great care is given to every detail and mistakes seldom occur.

The only excuse I have to give for not issuing a catalogue last year is that I did not have anything to offer. The drouth the latter part of the previous year was the most severe I ever knew here. The result was that my plant beds almost entirely failed. I had plants to keep in stock, and sold some plants of a few varieties, but most of the orders that I re-

ceived had to be returned. I learned some valuable lessons that will enable me to better withstand the drouth should one strike this section again.

To those who sent me money last year for plants and got nothing in return except the money they had remitted, I will say that I greatly regretted that I could not supply them, and I hope that our business relations may be renewed this year. I was not the only one who was short on plants for I had an order returned also.

The demand for plants will be heavy this year owing to the fact that a great many could not get plants last year and were compelled to wait. The price berries sold for the past season, and the constantly increasing demand for the fruit, has also stimulated the business. The early buyer will be more sure of having his order booked than the one who waits till spring to place his order.

I wish to extend my thanks to all who have at any time favored me with an order. I hope to retain my former customers and add many new ones this year. I promise my utmost endeavor to please all who entrust their orders with me, whether the orders be large or small.

I solicit correspondence with all who are interested in berry growing, whether customers or not, and if my advice is worth anything, it will be cheerfully given.

NAME.

Some may ask why I call my place the Eagle Fruit Farm. There was never an eagle's nest found on this farm that I know of, and I am not sure that an eagle ever flew over the place. There is no significance in the name. I selected it because it would be easily remembered and I placed a cut on the cover of the catalogue to help fix it in the mind. My own name is a peculiar name, and easily forgotten, and the catalogue is liable to get misplaced. A letter addressed to the Eagle Fruit Farm will reach me promptly.

LOCATION.

Clinton county is one of the best counties in central Indiana. The interest in fruit growing has greatly advanced in this section within the last few years and is bound to still increase. Farm land in this county is selling at from eighty to one hundred and thirty-five dollars per acre, and farmers are turning their attention more to crops that are more profitable than the ordinary farm crops. The soil is adapted to all kinds of fruit, with perhaps the exception of peaches, and fruit growing has been very profitable under proper management. Frankfort is the county seat, and is a beautiful little city of nearly ten thousand population and is abreast of the times in every respect. She has five public school buildings, twelve churches, five banks and numerous industries that employ labor. She supports three daily papers, one of which is printed from new type made for each issue on a type-setting, or rather a type-casting machine known as the Linotype. A sample of the work may be seen in the printing of this catalogue. Four first class railroads pass through her limits, and one interurban line is now building, with a fair prospect of others in the near future. My place is situated one mile southwest of the public square and only a half mile from the Monon and Vandalia depots. I would be glad to have anyone, who might chance to be passing through the city, to come out and call on me and see my plants.

SHIPPING FACILITIES.

Frankfort as a shipping point has facilities not equaled by any city in the state, except Indianapolis. The Monon gives us direct communication with Chicago and Cincinnati. The Clover Leaf with Toledo, St. Louis and Kansas City. The Lake Erie & Western, with Bloomington and Peoria in Illinois, and extends into Ohio. The Vandalia Line, with Terre Haute and St. Louis west, and South

Bend and St. Joseph, Mich., north. Twenty-four express trains depart daily. The American Express over the Monon Route; the United States over the Lake Erie & Western; the National over the Clover Leaf, and the Adams over the Vandalia Line.

SHIPPING.

I always ship plants by express unless otherwise directed. They may be shipped by freight with comparative safety over direct lines, but where there is a transfer to be made there may be delays that will be fatal to the plants. I deliver plants well packed and in good condition at the freight or express office, and take their receipt for them, after which my responsibility ceases. Boxing and packing is free, but I do not pay transportation charges.

PROPAGATION.

I set new propagating beds every spring with strong plants whose parents have not been weakened by ripening fruit. The full vigor of the parent has been transmitted to the young plant and has enabled it to make a strong, healthy growth. No beds are allowed to stand but one year. After setting the beds, the plants are given thorough cultivation throughout the entire season, and when the blooms appear they are promptly removed so that the runners will come out stronger and larger. When the new plants begin to set they are properly distributed around the original plant so that the young baby plant will have room to thrive. I also raise berries for the market, but that is a separate and distinct business. I do not go to my bearing beds for plants for shipping or setting on my own grounds. I do not consider them good plants and would rather miss a sale than dig plants out of an old bed. Usually there are no plants to spare in a fruiting bed if it has been properly cared for. I had rather an unusual experience last season. Let me relate it. I had a new bed, set

in April of the previous year, that was bearing its first crop of fruit, but I did not have a good stand and intended to turn it under as soon as the crop was off. The plants in this bed would have been first class if I had wanted to take them up early, but I did not, and they were bearing fine fruit and I was getting from ten to twelve and a half cents per quart for them wholesale. A man living about fifteen miles west of me, came to my place, and wanted enough plants out of this bed to set an acre, to be taken up as soon as the last picking was off. I smiled a little at the idea, but frankly told him that I could not take his good money for something that would be of no use to him. When the berries were gone I turned the plants under and set the patch in cabbage.

SUBSTITUTION.

Please state in your order whether or not I may substitute plants of equal merit if stock should be exhausted on varieties ordered. Unless otherwise directed, I will take it for granted that it will be satisfactory, and will deem it my privilege to substitute. If you are particular as to varieties please write the words "No Substitution" on your order.

DIGGING AND PACKING.

Great care is taken in digging plants that they are not exposed to the wind or sun. As a rule they are sent out the same day they are dug. The whole row is taken up and the original plants and tips, or weakly plants, are cast aside. Plants are tied in bunches of twenty-five and each variety is plainly labeled. On the outside of each crate is also written the varieties it contains and the place it should be opened.

GUARANTEE.

While I am very careful that mistakes do not occur, and will gladly replace any plants that do not prove

true to name, it is hereby understood that I will not be held liable for more than the price paid for the plants.

PRICES.

My prices are as low as first class plants can be produced, allowing a small margin of profit for the grower. You would not expect me to devote my time and best energies to the business without some compensation. I do not expect to grow rich out of the plant trade but I do expect a little profit out of every order I send out.

All kinds of plants are offered by the trade. Some are good and some are worthless. "The best is always the cheapest." Five dollars saved in the purchase of plants might be a hundred dollars lost in the crop the following year. It might pay you to ask some of my customers as to the grade of plants I sell.

TERMS.

One-fourth cash with order; balance before stock is shipped. Plants will be shipped C. O. D. when requested if a remittance of one-fourth accompanies the order, but the purchaser will be expected to pay return charges on the money.

GRIEVANCES.

If anyone has a grievance he must notify me at once. I am not infallible and mistakes may occur. Don't say mean things about me but say them to me. I might be able to adjust matters entirely satisfactory. I feel confident that I could do so.

IMPORTANT.

I have abandoned the practice of designating the staminate and pistillate by the letters S and P, for such terms are bewildering to the beginner. The staminate are perfect bloomers and are marked with the abbreviation per., while the pistillate are imperfect, and are marked with the abbreviation imp. Every third or fourth row should be set with a perfect variety to fertilize the bloom of those devoid of pollen. The

perfect varieties, of course, may be planted by themselves and are not benefitted by having other varieties near them.

RATES.

Fifty at hundred rates, and five hundred at thousand rates. When five thousand are ordered at one time, all plants are furnished at thousand rates.

SPECIAL COLLECTION.

I have a special collection for those who want to set a bed for family use. They are all good varieties and about what a careful grower would recommend. I reserve the right to substitute other varieties, should any kind be sold out when the order is received.

Fifty plants each of Bubach, Brandywine, Haverland, Beverly and Warfield for one dollar.

EXPRESS RATES.

All express companies carry plants at twenty per cent. less than merchandise rates and are billed at pound rates, whereas merchandise under one hundred pounds, is billed at a graduated rate which is much higher. Do not be deceived by those who claim to have special rates with the express companies, for we all have this special rate.

REFERENCES.

That you may have an opportunity of finding out who you are dealing with, I have, by permission, listed the following references. Write to any of them: First National Bank, Farmers' Bank, Clinton County Bank, American National Bank, Morris Brothers' Bank. All of this city.



Indianapolis, December 9th, 1902.

I have purchased all of my strawberry plants from J. F. Dreyer for the past five seasons and have always found them true to name, of strong and vigorous growth. I shall place my orders for next season's plants with him. Our business relations with him have been most satisfactory.

Parties wishing plants will do well to write to him or for any information about strawberry culture.

Very respectfully,
ALBERT DILLINGHAM.

Clinton County, Ind., November 25, 1902.

J. F. Dreyer, Frankfort, Ind.:

Dear Sir—I will give you an order for plants in a short time for spring setting, as I understand you have a fine stock of plants this year. The plants I have formerly bought of you have been extra good ones and gave me good results. The Warfield has been a money-maker for me and I shall plant largely of that variety next year. I wanted plants last spring, and as you could not supply me, I was compelled to send to other parties. I bought of a grower in Michigan, who had been recommended to me. I set my beds early and gave them good care. The season has been a good one for plants to grow, as you are aware, but I have a miserably poor stand, and will not have many berries next year. Some of the plants were good, but some were the poorest things I ever saw. I would not risk buying there again.

Yours, A. N. NEES.

PLANTS.



BUBACH.

BUBACH (imp.).—This berry is a favorite with veteran berry growers all over the country and the demand for plants is increasing each year. The beginner may not succeed as well with this as with some other variety, for it requires good care and strong soil. A clay loam, well enriched, is the best for this variety. It does not do so well on loose black soil. The plant is large and vigorous and will usually fill up the row about right without cutting off the runners. The berries are large and of good flavor, and firm enough to ship well. Under favorable circumstances immense crops will be obtained and the price is usually considerably above the average. This variety is sought for in the fancy market and a favorite among the best dealers.

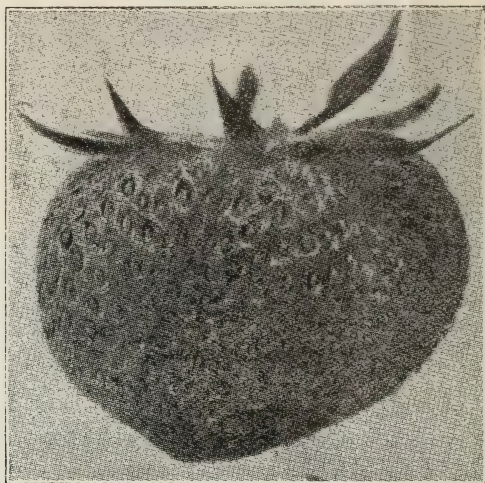
Per hundred, 40 cts.; per thousand, \$2.50.

BEVERLY (per.).—A seedling of Miner's Prolific, but a much finer berry and a greater yielder. The plant, a vigorous, upright grower, with heavy foliage. Berries large and attractive in appearance. The flavor is the finest of anything I have ever tasted. I would especially recommend it for private gardens. It is a good pollenizer for early and mid-season varieties.

Per hundred, 40 cts.; per thousand, \$2.50.

BISEL (imp.).—This berry is a favorite in southern Illinois where it originated. The berries are large and nearly round, and very uniform in shape. Plant strong and an abundant foliage which protects it from late spring frosts.

Per hundred, 40 cts.; per thousand, \$2.25.



BRANDYWINE.

BRANDYWINE (per.)—One of the newer varieties but has proven very satisfactory wherever introduced. Berries large, roundish, conical, uniform in shape and of a bright, glossy crimson. They color all over alike and hold out in size well to the end of the season. Moderately firm and good flavor. Season medium to late.

Per hundred, 40 cts.; per thousand, \$2.50.

COLUMBIAN (per.)—This is a new variety with me and I have not fruited it. The plant is large and a vigorous grower. It is claimed that the berry is early, large, and quite firm. From the favorable reports regarding this berry I am expecting great things from it.

Per hundred, 40 cts.; per thousand, \$2.75.

CRESCENT (imp.) — Too well known to need an extended description. It succeeds anywhere and on any soil. It bears neglect better than any other variety. It has been grown

to a greater or less extent by most all berry growers, but it is now being discarded by many of them for better varieties. It is of medium size and an immense bearer.

Per hundred, 40 cts.; per thousand \$2.00.

CLYDE (per.)—This variety was originated in Kansas several years ago but has not been before the public but a short time. It is becoming very popular. The berries are large and beautiful and good flavor. I have a limited supply of plants this year.

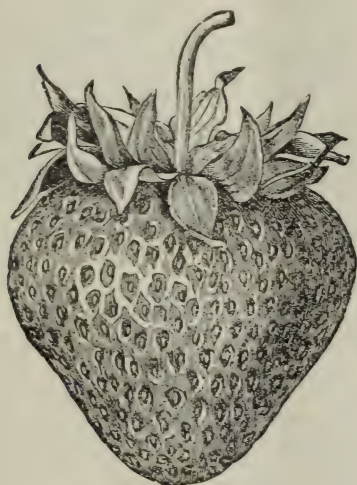
Per hundred, 50 cts.; per thousand \$3.00.

ENHANCE (per.)—Originated in Ohio. Plants very large and vigorous and will withstand drouth well. Berries large, conical, crimson and firm. Very heavy bearer and fruit of good flavor. Especially recommended as pollenizer for Bubach and other medium to late varieties.

Per hundred, 40 cts.; per thousand, \$2.25.

EUREKA (imp.).—One of the older varieties and recommended by some growers very highly. Plant of medium size but vigorous. Good yielder of medium size berries. It has the sporting habit more than any other variety I know of, and we sometimes get a few berries in the fall.

Per hundred, 40 cts.; per thousand, \$2.25.



GANDY.

GANDY (per.).—This is without question the best late berry ever introduced. I cannot recommend it too highly. Its immense size and extreme lateness makes it bring fancy prices. When berries are scarce on the market, and they have run down in size, the Gandys begin to ripen. The berries are uniform in shape and very attractive. Flavor good. Fruit firm and bear shipment well. Plants should be set very early in the spring on rich, deep soil to insure a good crop the next year.

To those who want a berry that will bring a fourth better price than any other berry, and that will extend the season at least a week, I can recommend this variety.

Per hundred, 40 cts.; per thousand, \$2.50.

MICHEL'S.. EARLY (per.).—This berry originated at Judsonia, Ark., several years ago. I had a brother who was a near neighbor of Mr. Michel at the time he introduced it and it created quite a furor in that section. It has proven a good variety in the south and some in the north still recommend it for its earliness. In this immediate neighborhood it has been a disappointment and I cannot recommend it. It may do better in other places and I still have calls for plants, therefore, I still keep a small stock of the plants.

Per hundred, 35 cts.; per thousand, \$2.00.

GREENVILLE (imp.).—A rather large and beautiful berry and will give good results under generous treatment. It was introduced ten years ago and has many friends. It somewhat resembles the Bubach, but the berries are smoother and is a better plant maker.

Per hundred, 40 cts.; per thousand, \$2.25.

MARSHALL (per.).—A strong growing plant, with broad, heavy, dark green foliage, and large, beautiful, high flavored berries. Not very productive, but its immense size makes it desirable for the amateur or fancy grower.

Per hundred, 45 cts.; per thousand, \$2.75.

PRINCETON CHIEF (imp.).—A tall, luxuriant grower, with heavy foliage, and strong healthy plant every way. Berries of medium size and fairly good flavor. Season medium.

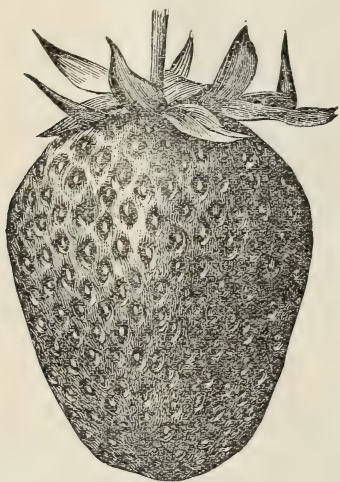
Per hundred, 35 cts.; per thousand, \$2.00.

PRINCESS (imp.).—Originated in Minnesota. Plant healthy and vigorous. Berries large, good quality and fairly productive.

Per hundred, 45 cts.

GLEN MARY (imp.).—Plant very large and beautiful but does not bear transplanting as well as some other varieties. It produces some pollen, but hardly enough to be classed among the perfect blooming varieties. The berries are large and very showy in the boxes and sell well on the fancy market. Good yielder for so large a berry. Season medium to late.

Per hundred, 45 cts.; per thousand, \$2.75.



HAVERLAND

HAVERLAND (imp.).—This has stood the test of years as being one of the best early berries for a nearby market. The heavy demand for plants from every section of the country shows its standing with berry growers. It is of uniform smoothness and every specimen is perfect in shape, even when they begin to run small at the end of the season. The berries are large, long, conical, rather light color but very attractive and good quality. Very productive under proper treatment. Plants of good size and will get plenty thick in the row.

Per hundred, 40 cts.; per thousand, \$2.50.

LOVETT (per.).—This berry seems to do well on any soil with ordinary treatment and is largely planted all over the country. It is a good pollinizer for all early pistillates such as Crescent, Warfield and Haverland. Fruit medium to large and fairly good flavor.

Per thousand, 40 cts.; per thousand, \$2.25.

JESSIE (per.).—Originated in Wisconsin. Especially recommended as a fertilizer for all early varieties on account of its heavy pollen. Berries very large and beautiful and of excellent flavor. Plants large and strong and will not get too thick in the row. Some growers report enormous yields but I have not found it so on my grounds. It has many admirers and is classed by some as a fancy berry, which it surely is where it succeeds well.

Per hundred, 40 cts.; per thousand, \$2.25.

RIDGEWAY (per.).—One of the newer varieties but has taken high rank and I believe it will prove itself worthy. Plants large and stocky, and root deeply, which will make them withstand drouth well. Berries large, nearly round, and always quite smooth. The quality is good and berry firm enough for shipment to distant markets. I would recommend giving this a trial. Ripens midseason.

Per hundred, 40 cts.; per thousand, \$2.50.

SHUCKLESS (per.).—This new and unique variety is especially recommended for family use, or home market where the fruit is put out the same day it is picked. When fully ripe the cap is said to adhere to the stem, making it ready for the table. Plants are very large and stocky. Berries good size and sweet. I have not fruited it on my grounds but my neighbor says it is a good bearer.

Per hundred, 40 cts.; per thousand, \$2.50.

SHARPLESS (per.).—One of the old and well-known varieties, and still a favorite with some growers, but discarded by most advanced fruit men. It has a tender blossom and is liable to be killed by late frosts. The plant is large, and the berries are large, but inclined to be rough, and sometimes hollow. A good pollenizer for early varieties.

Per hundred, 40 cts.; per thousand, \$2.50.

TENNESSEE PROLIFIC (per.).—This is a seedling of the Sharpless and Crescent but much better than either. It ripens early and is very productive. A good plant maker and heavy pollenizer. Berries large and beautiful, and will bring good prices on the market.

Per hundred, 40 cts.; per thousand, \$2.50.

WARFIELD (imp.).—This is the standard early market berry all over the country and indeed is a splendid berry. It is not of immense size, but

when once placed upon the market the demand is sure to increase. Berries will be large if the plants are not allowed to grow too thick. It is the best variety on the market for canning and is sought for by the consumer for this purpose as well as for immediate use. The berries are deep red and colored to the center. The flavor is very rich. The plants are small but tough and vigorous. They are sure to start well and make a good row. It is the heaviest bearer on my ground.

Per hundred, 40 cts.; per thousand, \$2.25.

WM. BELT, (per.).—Introduced by M. Crawford in 1895. The plant is a large and very strong grower. The berry is large, conical, rather long, sometimes flattened a little, and of good size. A favorite with many growers on account of its size and beauty and the vigor of the plant.

Per hundred, 40 cts.; per thousand, \$2.50.



Price List of Strawberry Plants

...For 1903...

Per 100 Per 1000

Bubach, (imp.)	.....\$ .40	\$2.50
Beverly, (per.)	.....	.40 2.50
Bisel, (imp.)	.....	.40 2.25
Brandywine, (per.)	.....	.40 2.50
Columbian, (per.)	.....	.40 2.75
Crescent, (imp.)	.....	.40 2.00
Clyde, (per.)	.....	.50 3.00
Enhance, (per.)	.....	.40 2.25
Eureka, (imp.)	.....	.40 2.25
Gandy, (per.)	.....	.40 2.50
Greenville, (imp.)	.....	.40 2.25
Glen Mary, (imp.)	.....	.45 2.75
Haverland, (imp.)	.....	.40 2.50

Per 100 Per 1000

Jessie, (per.)	.....	.40 2.25
Lovett, (per.)	.....	.40 2.25
Michel's Early, (per.)	...	.35 2.00
Marshall, (per.)	.....	.45 2.75
Princeton Chief, (imp.)	..	.35 2.00
Princess, (imp.)	.....	.45
Ridgeway, (per.)	.....	.40 2.50
Shuckless, (per.)	.....	.40 2.50
Sharpless, (per.)	.....	.40 2.50
Tennessee Prolific, (per.)	.....	.40 2.50
Warfield, (imp.)	.....	.40 2.25
Wm. Belt, (per.)	.....	.40 2.50

TESTIMONIALS

Moline, Ill., May 7, '01.

Mr. J. F. Dreyer:—



Dear Sir:—I must let you know that I am well pleased with the strawberry plants. You shipped them on the 22nd, and on the 23d we were in Moline, but they came in the evening at 7 o'clock, then we didn't get to town until the 26th. We set them the next day and we had no rain on them for ten days and now you ought to see them. There is not a plant missing. They are the best plants I ever bought.

Yours,
Yours truly,
JOHN C. HAMMER.

Lyons, N. Y., April 22, 1901.

J. F. Dreyer, Frankfort, Ind.:—

Dear Sir:—My plants came the 15th and I was so pleased with them that I want to give you a good word. You sent me a grade of plants away far ahead of those sent by ———, and I hope you may gain great success in your line by sending out choice plants as you say would set out yourself. I want to tell you that I myself have gained the highest reputation in growing the finest strawberries in Wayne county, N. Y. Hoping you the best of success, I remain

Yours very truly,
C. VANDERBILT.

Tedieville, Mo., April 14, 1901.

J. F. Dreyer:—

Dear Sir:—You will find enclosed P. O. money order for ——— in payment of plants shipped. Plants came through in fine shape.

Respectfully,
JNO. WITZIG.

Tedieville, Mo.

Louisville, Ky., April 16, 1901.

Mr. J. F. Dreyer, Frankfort, Ind.:—

Dear Sir:—Enclosed find postoffice

order for ——— in payment for strawberry plants. I haven't seen the plants yet. My man says they are in fine condition. Yours respectfully,

JNO. H. HOFFMAN.

Boyleston, Ind., Nov. 21, '02.

J. F. Dreyer, Frankfort, Ind.:—



Dear Sir:—In regard to the strawberry plants I bought of in May and June, I will say that I have a remarkably fine stand of plants considering the lateness of the season when set and little care I gave them. This is the third bed of plants I have set bought of you, and though only an amateur in the business I have always had good success.

Your plants are always strong, thrifty and surely true to name, as the berries never show any signs of being mixed in the row at picking time. I am planing to set a bed of about 10,000 plants early next spring, and expect to buy my plants of you. Wishing you success in your business, I remain

Yours respectfully,
MARK BLYSTONE.

Richmond, Ind., April 28.

Mr. J. F. Dreyer, Frankfort, Ind.:—

Dear Sir:—Plants I got of you last year were fine ones and reached us in nice condition. Resp'y yours,

SANFORD E. HENNING,
Richmond, Ind.

Cedar Falls, Iowa, April 25, 1901.

J. F. Dreyer:—

Dear Sir:—The strawberry plants came promptly and were entirely satisfactory. Ground was in fine condition to set them.

WESLEY HOSMER.

The Vandalia Poultry Farm

I Breed The ❧ ❧

**Barred, Buff and White
Plymouth Rocks and
Buff Cochins...**

I Have Not Failed to Take My Share of the Blues at all of
the Leading Shows and Fairs of Indiana.

EGGS From Any of **\$1.50**
These Pens

Satisfaction Guaranteed...

...or Money Refunded

CORRESPONDENCE SOLICITED.

T. G. ALFORD,
PROPRIETOR.

1 1-4 Mile from Frankfort, Indiana, R. R. No. 2

Frankfort, Ind.:

Freight Station.....

No. of Plants	NAME OF VARIETIES	PRICE.

ORDER SHEET

J. A. BREWER

President

1000 10th Street, N.W.

Quantity

Price

Total

Tax

Grand Total

Remarks

Order No.

DATE ORDERED

DATE RECEIVED

DATE SHIPPED

NAME OF CUSTOMER

NAME OF SALESMAN

NAME

Blank space for customer name

Blank space for order details

Blank space for salesman name

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Ventilated Berry Box

The Best
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Recommended
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